



# IDEATE. INNOVATE. TRANSFORM

## Complete Business & Technology Solutions

**YOUR** ambition, acumen & ingenuity  
**OUR** people, experience & judgement  
**DELIVERING OUTCOMES & SUCCESS**

Canopy One Solutions, Inc. is a minority-owned business that stands out in the digital technology services arena. With our Small Business Administration (SBA) 8(a) certification, we are a recognized partner for delivering a wide range of professional services. Our portfolio of solutions is designed to cater to our clients' evolving needs. This dedication to service and excellence has resulted in repeat business and annual contract renewals, serving as a testament to the value and trust we deliver.

Our industry experience is leveraged to modernize infrastructures, streamline operations, and facilitate impactful business results. Our success in managing significant projects across various sectors has established us as a reliable partner and underscores our global presence. We are proud to serve a vast spectrum of industries, affirming our reputation for excellence and our clients' trust.

### Corporate Information and Company Credentials

Incorporated in 2009	SBA 8(a) Certification
UEI: KVMCAAMAAH7	SBA 8(a) Case Number: C00ria
CAGE Code: 73W91	SBA 8(a) Entrance Date: 09/24/2021
NMSDC Cert #: Cr09655	SBA 8(a) Exit Date: 09/23/2030
NAICS Codes: 541511,513210,518210, 519290, 541330,541430,541512, 541513,541519,541611,541612,541613,541614,541618,541690,541713, 541715,541990,561110, 561410,561499,611420,611430,611710,236220	

The Washington Post

Appraisal # 59146 | Exp. May 28, 2025

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### Our Clients

**Commercial**

**Federal**

**State, Local and Education (SLED)**

### Our Capabilities

Data & AI

- Data Preparation, Migration & Validation
- Data Governance, Architecture & Design, Storage/Warehousing, Management and Quality
- Business Intelligence/Analytics, Data Platform Development, Visualization & Predictive Analytics, Gen-AI, and Machine Learning

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Cloud/ Modernization

- Cloud Strategy, Adoption & Migration
- Application Rationalization and Modernization
- DevOps, DevSecOps, CI/CD, Automation, Test & Quality Mgmt.
- ERP Solutions (Implementation & Maintenance)
- Software Development & Engineering
- Solution Design & Development

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Security

- Enterprise Security Strategy,
- Identity & Access Management,
- Zero Trust Security, Data & Application Security
- Risk & Compliance, Managed Security Services

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PMO Services

- Advisory & Strategy Consulting
- Project Management
- Business Analysis & Service Assurance
- Project, Program & Contract Management

Our people, experience, and judgement - combined with our customer's ambition, acumen, and ingenuity - are at the centre of our clients' success.

# Select Successful Past Performances

## Operations Intelligence

**Scope:** Since 2022

- Agile Development
- Architecture and Data Design & Eng.
- DevOps Engineering
- AI Algorithms

**Outcomes:** Predict user issues and automate resolutions before user reports.

## Business Insights

**Scope:** Since 2018

- Operations & Maintenance
- SAP BW & BPC
- Training & User Support
- Incident and Problem Management

**Outcomes:** Streamlined maintenance and enhancements to exceed prescribed SLAs.

## Modernization & IoT Analytics

**Scope:** Since 2019

- Technology Uplift
- Training and User Support
- Planning, Architecture & Design
- Advanced and Predictive Analytics

**Outcomes:** Enhanced metrics, close to real-time, predictive analytics for proactive maintenance of machines.

## Consolidation & Analytics

**Scope:** Since 2019

- Data Engineering
- Data Requests
- Software Development
- Reporting & Analytics

**Outcomes:** Consolidated dashboards, enterprise-level data insights, self service level of business reports.

## PMO / Strategy / Project Management

**Scope:** Since 2021

- Strategy / Project Management
- Business Analysis
- Stakeholder Management
- Quality & Service Assurance

**Outcomes:** Seamless Transition, uninterrupted services during business consolidation

## Consolidation & Modernization

**Scope:** Since 2021

- Project Mgmt., Architecture & Design
- Application Consolidation & Modernization
- Full-Stack Application Development

**Outcomes:** Automate the CPE Device Management to increase efficiency, effectiveness and scale.

## System Engineering

**Scope:** Since 2021

- Operations Management
- Network, OS and Application Mgmt.
- Customer Issue & Experience Mgmt.
- Deployment Management

**Outcomes:** Enhanced the efficiency of Operations and Maintenance. DevSecOps, improved rollouts of enhancements.

## Operations & Maintenance (O&M)

**Scope:** Since 2022

- Oracle eBusiness Suite
- Application Integration
- Technical and Functional Support
- Training and User Support

**Outcomes:** Improved Maintenance processes, practical user training, Improved documentation, self learned capabilities.